WE TAKE BUILDING AUTOMATION PERSONALLY
Meet the challenger that takes building automation personally

At Regin we want to be able to offer you the perfect product and the smartest solution adapted specifically to your needs. Whether you’re in need of a control valve or if you’re about to design a large complex system – we’ll always be there to support and help you and take on the challenge. That’s what we mean when we say we take building automation personally. It’s all about listening and using our collective expertise in the search for the perfect solutions, for you. Because that’s part of the Regin DNA.

This way of thinking and working has been part of who we are since 1947 when we developed our first humidistat in Gothenburg, Sweden. Today you can find solutions based on our product range in a wide variety of buildings and applications all around the world. We’ve come a long way and we continuously work to improve and to become even better tomorrow.

**Regin in 15 sec**

- Increasing energy efficiency since 1947
- A comprehensive product range, from Systems to HVAC
- Our own product development
- The biggest Swedish-owned company in the business
- Sells in more than 90 countries – and the number is increasing
- Offices and warehouses in 15 countries with 235 employees
- Total annual turnover of approx €40 million
The Challenger.

That’s what we call ourselves. But with what do we extend our challenge?

One of the broadest product ranges on the market

We know that our broad range from Systems to HVAC makes life easier for our customers. With our comprehensive approach to energy saving we can offer products, service and consulting within all areas of building automation. Every year, we invest 10% of our annual turnover in product development – that’s how we future-proof our solutions.

Global strength with a local presence

We always do our utmost to make sure everything is in place when the customer needs it, wherever they need it. Thanks to our worldwide local presence, we can offer precise and fast deliveries to our customers’ projects no matter where they are. Today, we sell our products in 90 countries and the number is steadily rising.

An individual commitment that makes the difference

Cooperating with someone you trust and that you know is committed makes a difference. To us, personal communication and fast, internal decision-making is the best way to work. This has become our way towards success – working with our customers, partners and when working together with OEMs.
From mechanical humidistats to one

GOTHENBURG, 1947: Erik Haglund and Axel Jones buy the right to a humidistat. Under the Regin name, they remake it completely and release it to the market as HMH – a simple, stable humidistat that goes on to become a huge international success that is still manufactured and used today.

The evolution
In the late 80s, today’s majority owners – Leif Brattschöld, Peter Bolin and John Reed, buy Regin and infuse the company with a fervent commitment and a clear vision: Regin should develop their own, broad range and establish close cooperative relations with installers and system integrators. Also, product development should be customer-driven through cooperation with OEMs and through a continuous dialogue with all kinds of users.

The expansion
During the first decade of the 2000s, Regin acquires the product companies Osby Armatur, Exomatic and RICCIUS+SOHN, three companies that have been true pioneers within their product fields and that will become important factors in achieving a complete, comprehensive product line. Customer-driven development is further strengthened and the decision is made to invest 10% of annual turnover in the company’s product development.

These years also see the foundation of the Regin Academy, the company’s centre for international customer education. Coaching and courses are set up to increase product and energy saving system knowledge for all kinds of properties among system integrators, installers and OEM customers. Through the Regin Academy, Regin certifies system integrators who work with Regin systems.

1900 1910 1920 1930 1940 1950

TOWARDS THE END OF THE 19TH CENTURY Osby Armatur slowly starts to become synonymous with control valves around the world. This is very much due to the high quality valves used in the large ships crossing the world’s oceans at that time.

IN 1947 REGIN IS FOUNDED and the first product, HMH, is launched. The humidistat HMH becomes an international success story and a modern version is still marketed today, some 70 years down the line. Few people know that the sensor is made from human hair.

IN BERLIN, DURING THE MID-50s Dr. Claus Riccius, Isolt Riccius and Günter Stroschen found the company RICCIUS+STROSCHEN, later named RICCIUS+SOHN. The first heat controllers for boiler control are manufactured in true pioneering spirit – in the family basement. Here the foundation is laid for the RU, one of Germany’s most well known series of heat controllers. It’s still on the market today.
of the broadest ranges on the market

Present day
Today we can offer our own, personally developed product program that covers everything from valves and field products to some of the most sophisticated system solutions available within building automation. We sell our products in more than 90 countries worldwide – a number that is steadily increasing. Our Head Office is situated just outside of the city of Gothenburg, Sweden and we have offices and warehouses in 18 different countries.

Everything and nothing has changed since we were established in 1947. However, the one thing that will never change is our personal commitment to the creation of easy and sustainable solutions for our customers, partners and OEMs – and for the people who use our products every day.

IN 1983 EXOMATIC is founded in Svalöv, Sweden and today they are seen as pioneers when it comes to systems. The entrepreneur Carl Eric Olin had already, using huge computers, created one of the first building automation systems for a commercial property.

BETWEEN THE YEARS 1990 and 2010 Regin acquires Osby Armatur, RICCOUS+SOHN and Exomatic. Regin Academy is also established.

DURING THE SAME PERIOD
Regin launches four series that all become huge successes and key products: EXOcompact, Regio, Corrigo and Optigo.

BETWEEN 2010 and the present day Regin launches three further key products: Exigo, our controllers for heating applications, EXOdos a freely programmable variation of Exigo, and the next generation valves with 0% leakage. CLOUDigo, an intuitive cloud-based service for building automation, is also launched.
Everything under one roof

Control and climate control for all kinds of properties

AFTER 70 YEARS IN THE BUSINESS, we know that our product range has to work for the installers in the field and for the system integrator with high demands on intelligent comprehensive solutions. This is why today we offer a complete product program from Systems to HVAC. We’re able to do so thanks to our own customer-driven product development, combined with well-balanced acquisitions. With our product range we can provide both partners and OEM customers with the best ways to save energy and create comfort all around the world. But that’s not enough.

We’re convinced that the road to the right product and the smartest solution is based on a strong commitment, talking to the customer and cooperating – this is what makes the difference in the end.

System
Technical advances are moving faster and faster and every market has its own specific needs. To us, future proofing and openness towards integration with standardised protocols are guiding principles. Today, you’ll be able to find Regin’s product programs in all kinds of properties, all around the world.

HVAC
Many of us who work at Regin have experience in fieldwork. We know that field products need to be of the highest quality, that they need to be easy and quick to install and that they should come with easy-to-understand instructions. With Regin’s comprehensive HVAC range you’ll always have what you need to succeed.

SYSTEM

SCADA System software
Programming Tools
OPC server
Hotel Booking System Integration
Complete Web Hosting Service
Processor Housings and Freely Programmable Controllers
Freely Programmable Room Controllers
I/O-Modules
Displays
OEM – Original Equipment Manufacturer

At Regin, you’ll find everything you need in order to achieve a successful OEM cooperation. Our cooperation covers everything from product design to the finished product, from the entire project to smaller parts and from large to small volumes. In order to realise your specific visions, we have a dedicated OEM team that, together with your local contact, will ensure speed and quality during the entire process.

Ready-Steady-Go

Our Ready-Steady-Go concept and marking represents products that have been designed to be easy-to-install and start up. The concept is a good example of how we always try to focus on simplicity in interaction with our products and our systems.

READY TO USE, RIGHT AWAY. The Tempero product series has many features that simplify installation. Here you can see an illustration of the housing with a screw-on cap.

HVAC

CLOUDigo
Pre-programmed Controllers
Room Controllers
Electric Heating Controllers

Thermostats
Sensors and Switches
Detectors
Energy Meters

Valves
Valve Actuators
Damper Actuators
Accessories
TODAY THERE ARE SOLUTIONS based on Regin’s broad product range in all kinds of properties and applications all over the world, both as standard executions or built into OEM products. We have a strong network of professional system integrators that help save energy through intelligent system solutions in building automation every day.

REGIN’S SOLUTIONS can be found in many different kinds of buildings all over the world. For example, in Google’s offices in Madrid, Spain.

OUR STARTING POINTS FOR PRODUCT DEVELOPMENT

✓ Thanks to our comprehensive product program we can be a one-stop shop where our customers will always be able to find the best solution.

✓ Our products should always be easy to understand and intuitive to work with. We call it Ready-Steady-Go.

✓ Our products should always be flexible and compatible with earlier generations in order to guarantee a long lifecycle and to enable the possibility of growing and expanding with our solutions.

✓ We work with open systems and standardised protocols to facilitate integration with different products on the market.

OUR GLOBAL REFERENCES

BANK
Madrid, Spain
BBVA

UNIVERSITY
Huddinge, Sweden
Södertörns Högskola

HOTEL
Dakar, Senegal
Radisson Blu

SHOPPING MALL
Ankara, Turkey
Panora

LEISURE PARK
Longleat Forrest, UK
Center Parcs

OFFICE BUILDING
Lima, Peru
Graña & Montero headquarter
An effective way to reach climate change goals

Long before climate change issues climbed to the top of the international agenda, Regin’s systems and products contributed to reductions in energy consumption in buildings all over the world. Thanks to the 2-degree goal set up by IPCC* and the EU’s 20% reduction goal of CO₂ emissions, climate issues have moved even further to the fore.

Today, properties and buildings are responsible for approximately a third of the world’s energy consumption. Research shows that investments in this field deliver the highest reductions in CO₂ emissions per invested coin.

At Regin, we’re proud to be part of a business that contributes to reaching climate change goals.

* Intergovernmental Panel on Climate Change, UN

SMART ENVIRONMENTAL INVESTMENT. A reduction in CO₂ emissions results in the biggest increase in energy efficiency per coin spent when it comes to properties and buildings. The currency above is USD.
Global strength with a local presence

We always do our utmost to make sure everything is in place when our customers need it, where they need it. Whether you’re in Singapore, Sundsvall or Qatar you should always get the right products, on time. We make sure this is the case through our local sales offices, our main warehouse and our service warehouses all over the world.

However, the very essence of our distribution chains is our flexible and adaptable attitude. No matter the difficulty, we’ll always be there to solve the problems at hand and take on the challenges, wherever in the world they may occur.
TODAY WE ARE SELLING OUR PRODUCTS IN OVER **90 COUNTRIES**

WE HAVE OFFICES AND WAREHOUSES IN **16 COUNTRIES**

- DOHA
- TAOYUAN CITY
- HONG KONG
- SINGAPORE
- JAKARTA
An individual commitment that makes the difference

WE CONTINUOUSLY focus our work on the development and support of our global customer, partner and OEM network. We do this to create added value for everyone involved in a project – from start to finish – in order to succeed, together. Regin benefits from the success of our partners’ business and we evolve alongside them. This global network gives us important business insights into market differences and future needs and requirements. This is an approach that creates positive effects at every level.

An approach that generates wins for everyone involved

OEM customers
Can access proven expertise and experience from running successful OEM projects. A global network of partners for product integration and installation.

Installers
A complete product range from one single supplier. Direct contact and short decision making processes. Regin assists with problem solving.

System integrators
Everything under one roof. Knowledge exchange and network cooperation. Regin assists with problem solving and marketing.

Property owners and consultants
Energy-efficient solutions for the entire property. Access to a global partner network of system integrators.
Regin Academy – certifying success

OUR CUSTOMERS AND PARTNERS, together with us, communicate the Regin brand. All over the world, our customers are the ones installing our products and integrating and programming our systems. In order to provide quality assurance and to be able to offer maximum support, Regin Academy offers product education, coaching and consulting regarding any topic related to increased energy efficiency in buildings.

Regin Academy also serves as an important channel for feedback regarding how our products are perceived – feedback that is communicated throughout our organisation. This is how we strive to achieve maximum quality in every solution.
IF YOU ARE AN OEM CUSTOMER, Regin is the perfect partner for you. You’ll get access to our very special combination of a broad product range, expertise in most product areas, short decision-making and last but not least, our outstanding commitment.

Working with Regin means always working with a local contact who has a dedicated OEM team at his or her back. Together, we’ll evaluate your requirements and create an offer that suits your needs. Anything from product design to the finished product, from full to part projects, from small to large volumes, from assistance with the range and development of a platform for product development and production.

We’re used to long-term, strategic cooperation with OEM customers. Today, a wide variety of Regin products form part of OEM applications worldwide.

TODAY YOU CAN FIND OUR PRODUCTS HERE

- Electric Heating Coils & Water Coils
- Customised Cabinets
- Heat Exchangers
- VAV
- District Heating Centres
- Ventilation Units
- Heat Pumps
- Solar Panels
- Dehumidifiers & Humidifiers
- Air Heaters
- Air Curtains
- Chilled Beams
- Fans
- Fan Coils
WE TAKE BUILDING AUTOMATION PERSONALLY